Our clients can benefit from the following tailored solutions for their businesses:

## Leadership Development

## **Human Resources Management**

### **Vocal Enhancement**

## Workshops

The unrivalled, integrated solutions allow clients to take ownership of the challenges within their business or department, receive as much support and guidance as required and then reap the rewards of a more productive, effective and lucrative business.

All solutions are tailored to the client's needs and are cost effective, unambiguous and guarantee success.

New Voice provided training to a group of critical resources and feedback was extremely positive from attendees and deservedly so. The facilitator immediately garnered credibility and built rapport with the audience. She was also great at supporting and coaching all participants of the course and built up the groups' collective confidence. The group came from across APAC and the UK, and included many who did not have English as a first language. The facilitator ably dealt with this diverse group and ensured each individual had tailored action plans to progress. I would recommend New Voice to others.

Senior Consultant, British Telecom, Singapore

### **Vocal Enhancement**

New Voice appreciates the significance of having a voice that is in tune with your image and purpose.

You may have a great message but if you cannot deliver it with the right intensity and meaning it is lost.

**Sarah Schubert** is a professional Voice Coach and Leadership Development Consultant. Passionate about good communication and with over 20 years international experience in the corporate and performing arts arena, she blends voice development with business and personal productivity in a unique way.

She has worked with people at all levels of the organisation, helping them truly listen to their voice, analyse it and identify the strengths and areas of improvement. By applying the four basic tenets of voice – breath, pace, articulation and tone – leaders have become more engaging and inspiring, professionals have become more influential and respected and sales people have become more trusted and persuasive.

## Workshops

New Voice Communications runs a variety of public and in-house workshops and here are just a few:

## LEADERSHIP IN A MATRIX ORGANISATION – I DAY

A tailored workshop that helps managers and individual contributors navigate the often stormy waters of political life within an organisation.

## TALK YOUR WAY TO THE TOP – 2 DAYS

Designed to develop your voice and communication style so you have more impact conveying a message in a meeting, in front of the boss or a large audience.

## THE INFLUENTIAL COMMUNICATOR - I DAY

This workshop introduces you to the key components of successful communication – your voice and how you sound, listening vs hearing, asking the right questions, saying the right thing and using an appropriate style for your audience.

### PRESENT WITH IMPACT

- 2 DAYS

Develop your presentation skills, from start to finish. Using innovative techniques, this workshop has the essentials to take you from being a good presenter to one that impacts people, excites people and leaves a lasting impression.

## What our participants say

"This has helped me sharpen my skills and realise my deficiencies"

Present with Impact

"The voice coaching and advice was very good and relevant to ALL of us!"

Talk Your Way to the Top

"Great workshop!"

The Influential Communicator

"Excellent, excellent programme!"

Leadership in a Matrix Organisation

To learn more about New Voice products and services, please visit newvoicecommunications.com or email sarah@newvoicecommunications.com



New Voice is
the partner you
need to take
you and your
business to the
next level



## BUSINESS OVERVIEW

**New Voice** is the partner you need to take your business to the next level. We are in the business of leadership development offering integrated services that will increase the productivity of your leaders and the personal effectiveness of your team through enhanced communication processes and skills.

New Voice is unique in the marketplace in being able to offer comprehensive solutions to HR challenges that focus on communication at an individual and corporate level. We strongly believe that all things good (or bad) start with an individual's ability to communicate and be understood – making that connection to staff, peers or clients is the first step to success.

**New Voice** offers consulting services, workshops, leadership tools, individual coaching, voice assessment and more based on over 20years experience in MNCs and the vocal training arena.

**New Voice** is proud to be partnering with their clients including: Digital Realty, Marina Bay Sands, British Telecom, Heineken, Towers Watson, World Vision, AKA Asia and Murphy Oil.

# SUCCESS SPEAKS FOR ITSELF!

## Leadership development

Supporting and developing leaders is essential for the success of any business.

Strengthening the talent pipeline, building a robust succession plan and instilling the company values in the leadership team ensures the business is led in a principled way.

New Voice offers a range of solutions to help businesses help their leaders: Executive Coaching, Feedback, Development Opportunities and Career Mapping all integrated into a performance management process. Two popular tools are New Manager Assimilations and 360° Feedback.

#### **NEW MANAGER ASSIMILATION**

New Voice understands the importance of maximising employee performance whilst maintaining organisational productivity.



As new managers join an organisation, it is important that there is minimal disruption to productivity. The New Manager Assimilation process assists with this integration and allows the team to get to know the new manager in a shorter period of time. From here they begin to build long-term working relationships and establish the foundation for open communication, work planning and problem solving.

This highly beneficial tool can be used to capture important feedback from a new manager's direct reports and provide a mechanism to apply an action plan focused on immediate results. This tailored solution is also a valuable team building exercise that provides clarity on what is important and accelerates team effectiveness.



#### 360° FEEDBACK

New Voice understands the value for leaders to have robust and holistic feedback.

360° Feedback provides each employee the opportunity to receive performance feedback from his or her supervisor, reporting staff members, co-workers and customers.

The purpose of 360° Feedback is to increase the awareness of strengths and weaknesses and to provide specific insights about professional development in a work situation. Using a global tool, the coaching team at New Voice analyse the confidential report with the individual and provide guidance on how to create a communication strategy and action plan.

The 360° Feedback tool can either be based on generic leadership competencies or tailored to the organisation's values or KPIs.

## Human Resource Management

Proactive and appropriate HR initiatives allows businesses to engage, develop and excite their most important resource... their people.

When a team is performing cohesively having regular, consistent and value-add HR touch points is important to ensure employee actions, issues and processes are managed pro-actively. The size of the team, maturity of the organisation, priorities and operating processes will determine what HR processes are required and when.

Based on our experience working with a broad spectrum of organisations in a variety of industries and Regions, from start-ups to SMEs to MNC regional offices, HRTouch™ has been involved in different HR processes at critical stages of the business.

The HR solutions provided by New Voice are built on a foundation of expertise and excellence, they provide flexibility in application and approach and are always based on a strong mutual understanding of the end goal.

#### **EVOLVE** CREATE SUSTAIN GROW 0 - 15 pax 50 - 500 pax15 - 50 pax500+ pax • HR system implemented Entity setup • Benefits set up or HR system capability expanded and hierarchy enhanced\* Payroll outsourcing • Payroll insourcing further defined Preferred recruiters Benefits set up\* • Performance Talent management management process Employment contract programmes set up Defined org chart and enhanced (online) • Recruitment processes reporting lines Training curriculum · Global talent movement developed; mixture of Office set up Employee handbook and supported online and face to face policies set up for travel, • Talent acquisition • Future state planning Review of cultural norms leave etc • Structure created to Functional and regional and values; Re-training Management team retain control at a teams established identified Re-defining the org Structure created to structure to support Goal setting Manual goal setting and devolve decision making acquisitions review process Financial accountability Robust training & devolved to managers \* Depends on country development analysis Internal comm lines • Org culture and values established further defined and Development opps trained

New Voice was professional, knowledgeable, detailed, passionate, inspiring and engaging. The solution was tailored specifically to our business and delivered expertly. New Voice Communications will be an ongoing, necessary and valued part of our business moving forward.

· Reporting mechanisms

set up

MD IMAGEination, Australia

introduced

\* Depends on country